#### **Overview/ Philosophy**

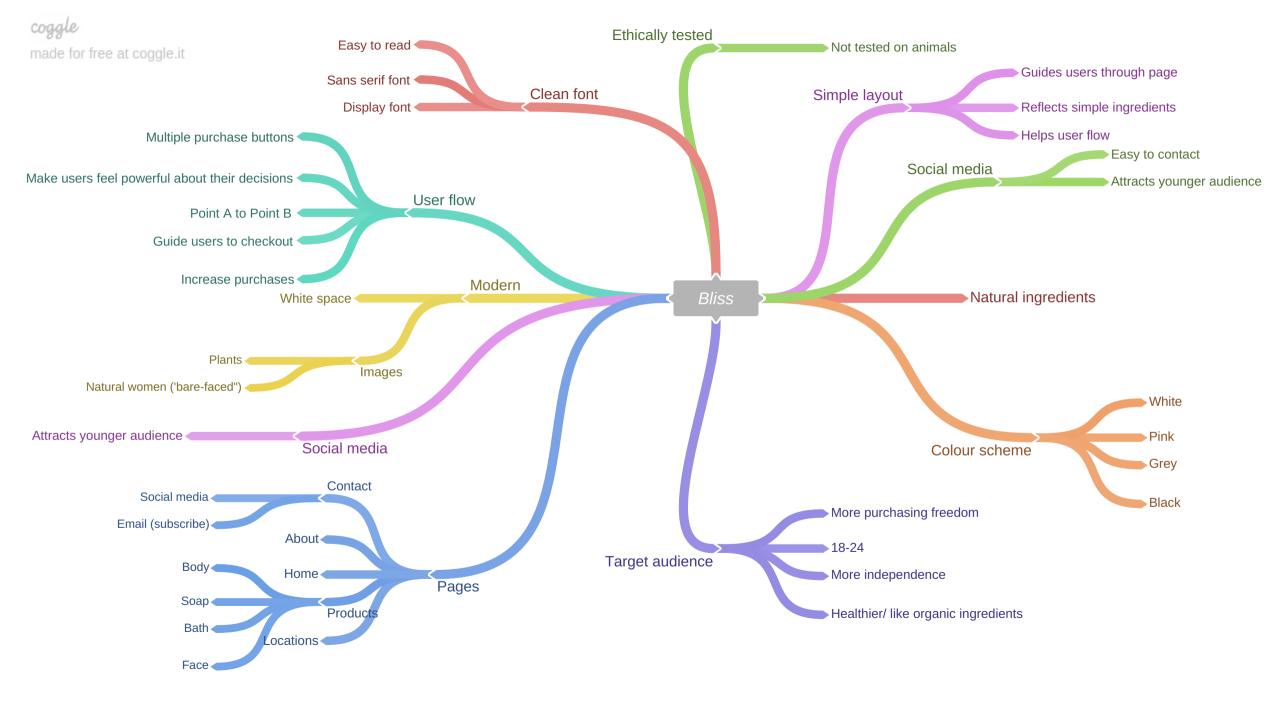
*Bliss* is a fictional soap company committed to providing natural and affordable bath and body products to their consumers. They are focused on bringing safe, non-toxic and highly effective products to the market because they believe in the power of nature to bring effective results. The company was founded in 2016 in a family kitchen, and began by selling products at local farmer's markets. They have been growing steadily since. They need a new website and more professional branding to bring their company to the forefront of the health and beauty market sector.

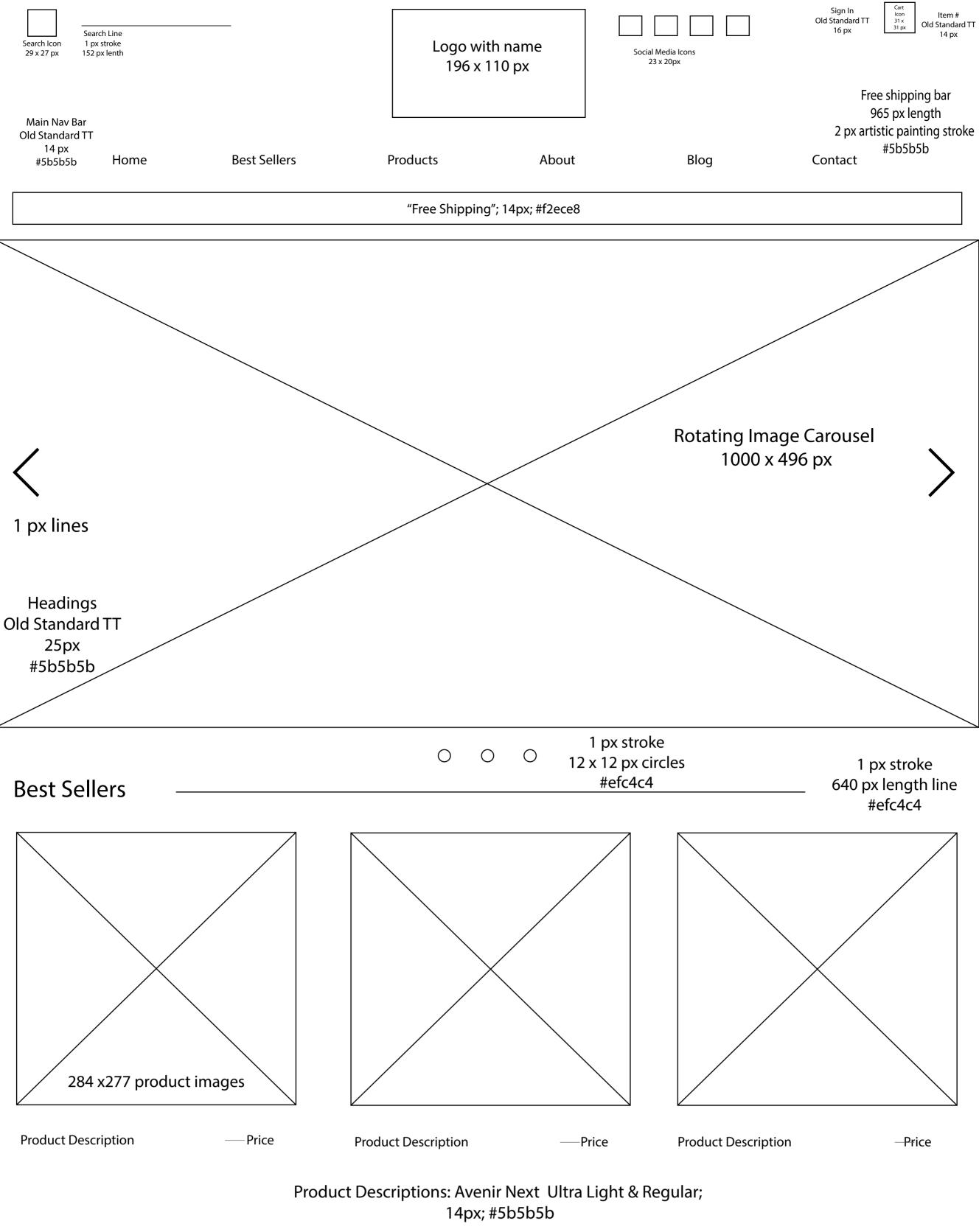
The target market for *Bliss* products is women aged 18-24. These young adults generally have a fair amount of purchasing power as they are beginning to move out of their parents' houses and get more long-term jobs. Consumers in this age group are seen to make purchases that are healthier and more organic than those of their parents, and are more likely to be vegan and therefore more concerned about how products are made and the ingredients in them. Beyond this, the target demographic is willing to spend more to satisfy these criteria (Agriculture and Agri-Food Canada, 2012). We therefore want to focus on the company's commitment to creating formulas which are ethically sourced, and are created and tested on real people. We also want to emphasize that their products are made from organic, high quality, and food-grade ingredients.

In creating a company website, it is important to understand what consumers will be looking for when they enter the platform. Due to the aforementioned criteria, it is essential that we advertise the natural ideals of *Bliss* products, and emphasize the way that they are made. Although these consumers are more likely to spend more for natural products, the company is focused on providing affordable products to prove that consumers should not have to spend more to use organic and effective products. Therefore, the price of the products should also be highlighted. In understanding what will attract our target market, we can create a layout design which will result in more interest and greater sales. It is also important to create a design which reflects the simple nature of the product ingredients. By using simple typefaces, light colours, and pictures of nature and bare-faced ('natural') women, we are recreating the ideals of the company in the website, and consumers will be more drawn to the products as well as to making purchases. As previously mentioned, this age group are beginning to have more purchase power and are therefore making more of their own decisions. We want to play on this idea to create effective user flow. User flow is the path that visitors take when using a website, and having effective user flow means being able to direct users from point A to point B on the website in as few clicks as possible. For the purposes of this website, because it is for a business, we want users to be able to navigate to the checkout page as easily as possible and in minimal clicks. Because users are becoming more independent, we want them to feel powerful in their decision to make a purchase. Therefore, the buy now buttons will be easily located, and will focus on how users will feel amazing and 'empowered' by purchasing *Bliss* products.

Source used for above information:

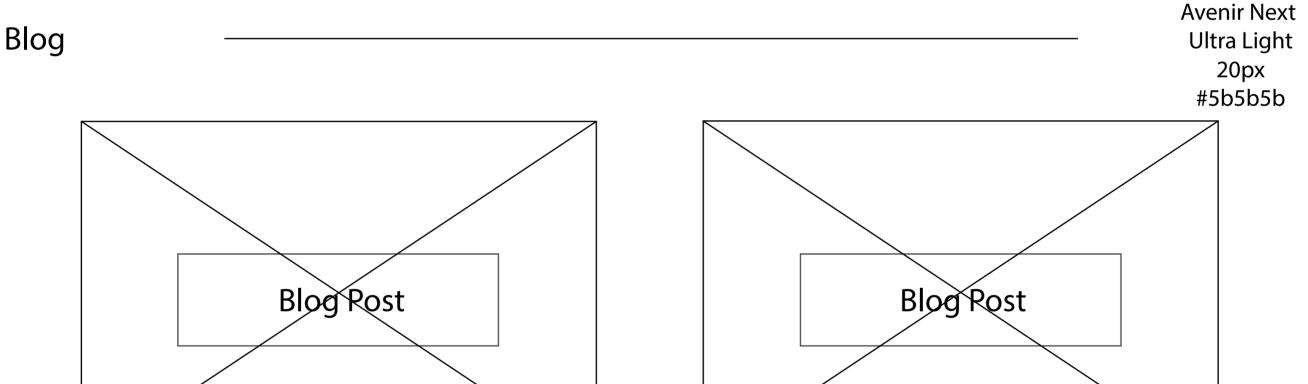
Agriculture and Agri-Food Canada. (2012, August). Global Consumer Trends - Age Demographics. Retrieved April 2, 2017, from http://www.agr.gc.ca/resources/prod/Internet-Internet/MISB-DGSIM/ATS-SEA/PDF/6217-eng.pdf





# About

Avenir Next Ultra Light 20px #5b5b5b We are Bliss, a soap company committed to providing natural and affordable bath & body products to our customers. We are focused on bringing safe, non-toxic and highly effective products to the market because we believe in the power of nature to bring effective results. Our company was founded in 2016 in a family kitchen, and began by selling products at local farmer's markets. We have been growing steadily since and are happy to welcome you to the family!





Date; Old Standard TT; 14px

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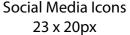
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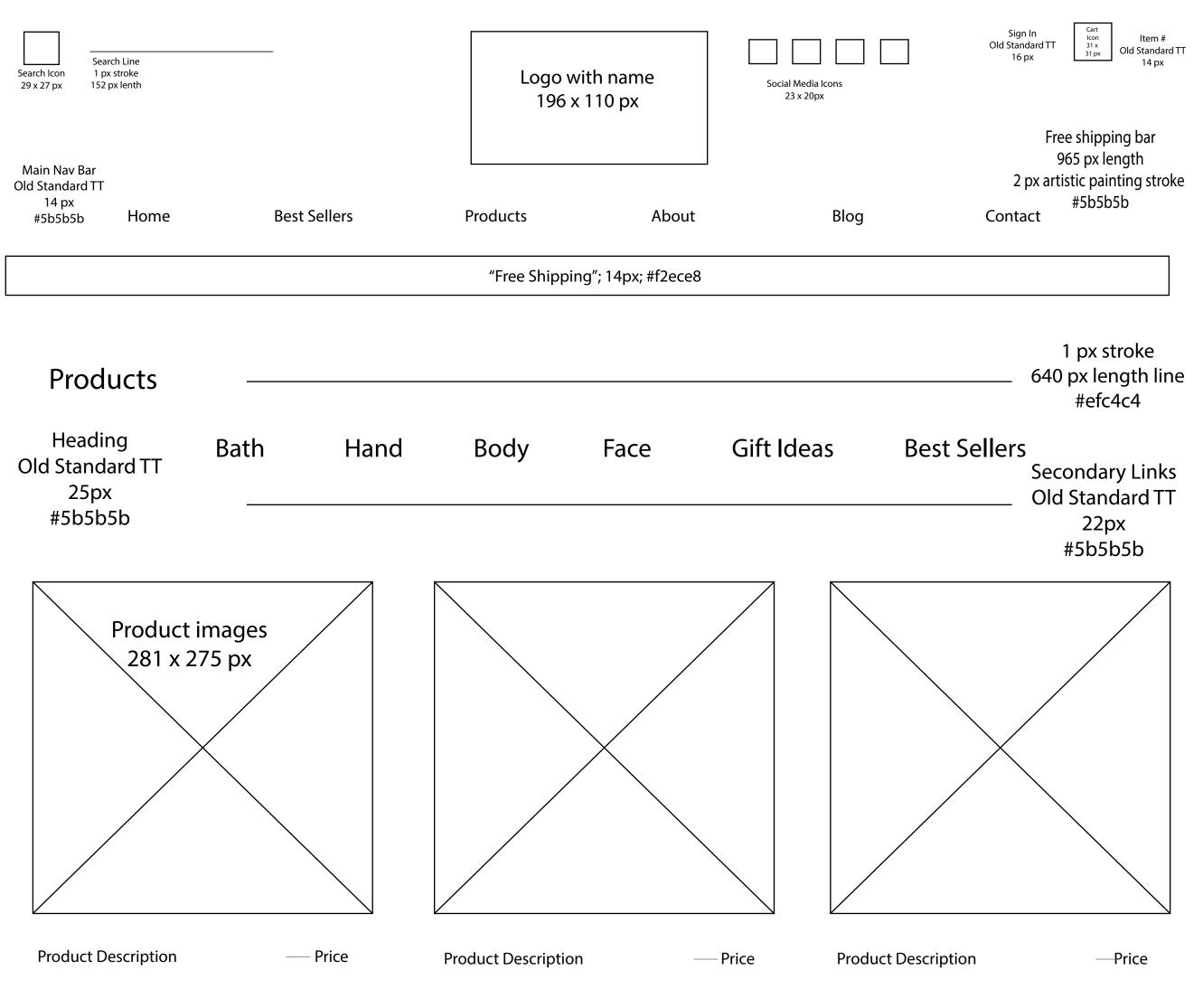
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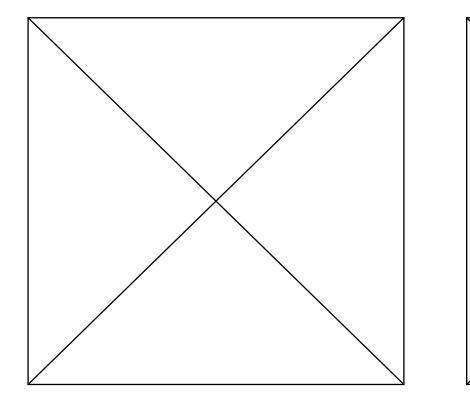


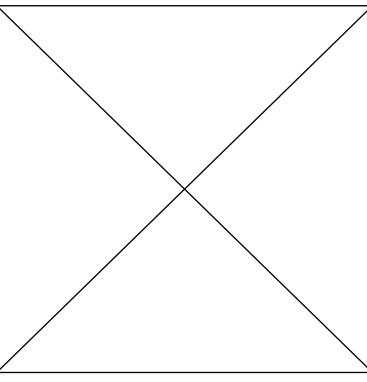


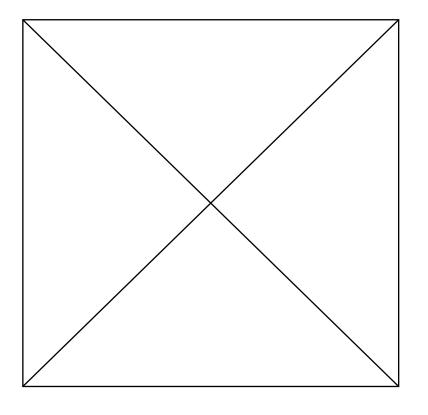




Product Descriptions: Avenir Next Ultra Light & Regular; 14px; #5b5b5b







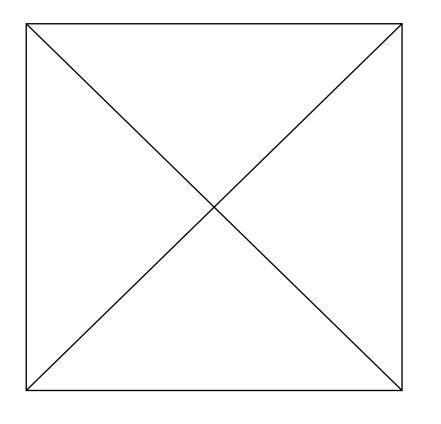
Product Description

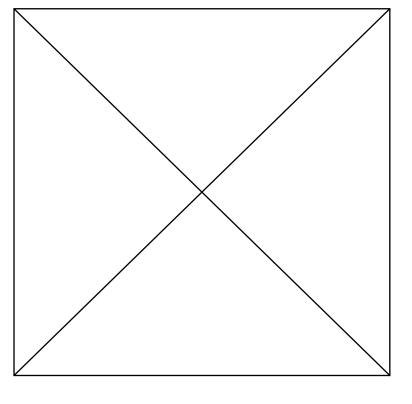
— Price

Product Description

— Price

Product Description — Price





Product Description

— Price

Product Description

— Price



Old Standard TT 1 - 9 of 130 Products 1 2 15px #5b5b5b

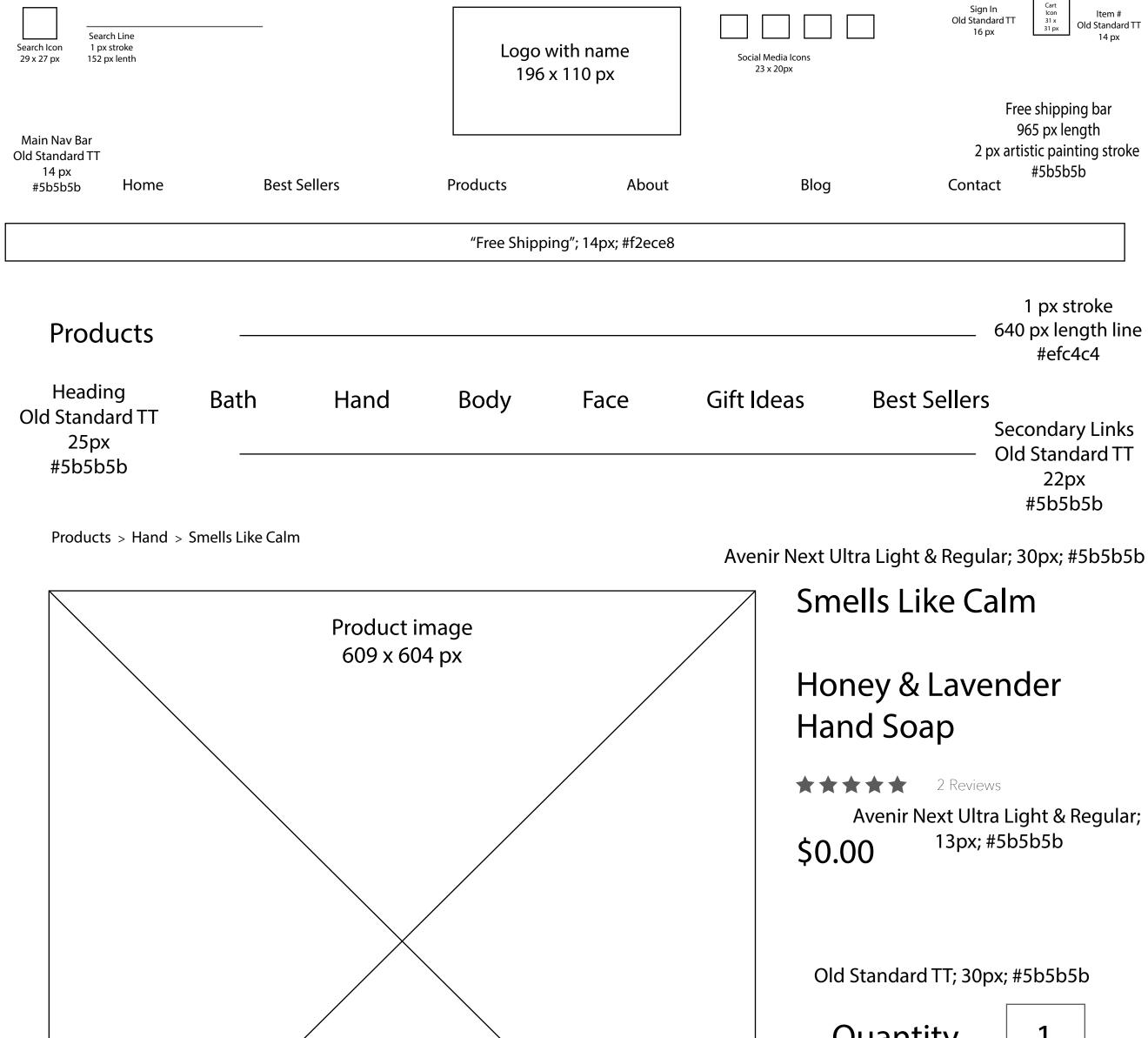




3

More

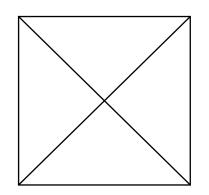
Best Sellers	Products	About	Blog	Contact
Smells Like Calm	Bath	Founders	Feeding Your Soul	Location
Smells Like Dreamy	Hand	Ethical Agreement	Natural Friends	Email
Smells Like Broody	Body	Ingredients		Phone
	Face			Social Media
	Gift Ideas			
Footer 1000 x 333 px #efc4c4 fill	Copyright 201	7 Bliss Soap; 22 px; #	5b5b5b	Social Media Icons 23 x 20px
	Smells Like Calm Smells Like Dreamy Smells Like Broody Footer 1000 x 333 px #efc4c4 fill	Smells Like CalmBathSmells Like DreamyHandSmells Like BroodyBodyFooter 1000 x 333 px #efc4c4 fillGift Ideas	Smells Like CalmBathFoundersSmells Like DreamyHandEthical AgreementSmells Like BroodyBodyIngredientsFaceFaceGift IdeasFooter 1000 x 333 px #efc4c4 fillState State St	Smells Like CalmBathFoundersFeeding Your SoulSmells Like DreamyHandEthical AgreementNatural FriendsSmells Like BroodyBodyIngredientsIngredientsFaceGift IdeasIngredientsIngredientsFooter 1000 x 333 px



			Quantity	
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Description	Ingredients	Why Buy	Reviews	

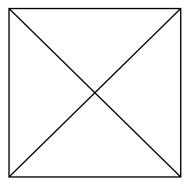
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You May Also Like

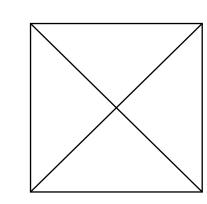


Product Description & Price

Old Standard TT; 20px; #5b5b5b



Product Description & Price

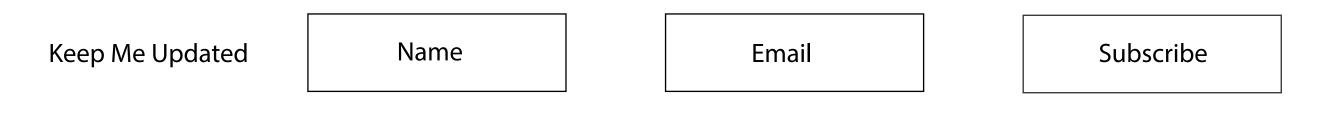


Product Description & Price

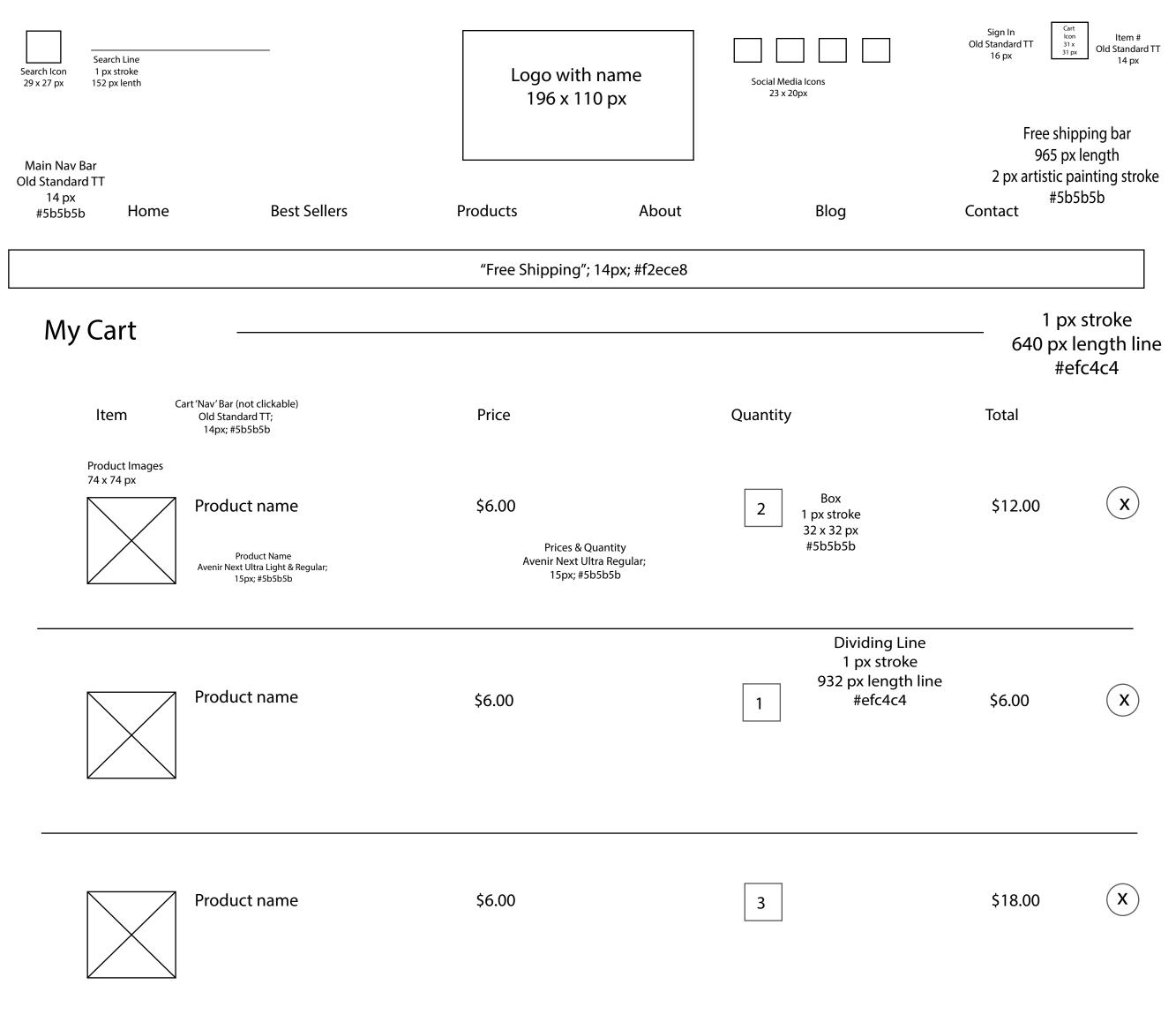
Description Avenir Next Ultra Light & Regular; 20px; #5b5b5b

Product image 128 x 127 px

Product Description Avenir Next Ultra Light & Regular; 14px; #5b5b5b



Home	Best Sellers	Products	About	Blog	Contact
Footer links Old Standard TT	Smells Like Calm	Bath	Founders	Feeding Your Soul	Location
14 px	Smells Like Dreamy	Hand	Ethical Agreement	Natural Friends	Email
#5b5b5b	Smells Like Broody	Body	Ingredients		Phone
		Face			Social Media
Logo 155 x 170 px	Footer	Gift Ideas			
	1000 x 333 px #efc4c4 fill				Social Media Icons 23 x 20px
		Copyright 20	17 Bliss Soap; 22 px; #	5b5b5b	



			Subtotal, price & "continue shopping" Old Standard TT 25 px #5b5b5b	Subtotal	Price
			"Checkout" Avenir Next Regular 25 px #f2ece8		nue shopping <sup>328 x 42 px px</sup> #5b5b5b fill
Keep Me Update	ed Name		Email		Subscribe
Home	Best Sellers	Products	About	Blog	Contact
Footer links	Smells Like Calm	Bath	Founders	Feeding Your	
Old Standard TT 14 px	Smells Like Dreamy	Hand	Ethical Agreer		
#5b5b5b	Smells Like Broody	Body	Ingredients		Phone
		Face			Social Media
Logo		Gift Ideas			
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		Copyright 20	)17 Bliss Soap; 22	a bx; #202020	

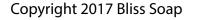




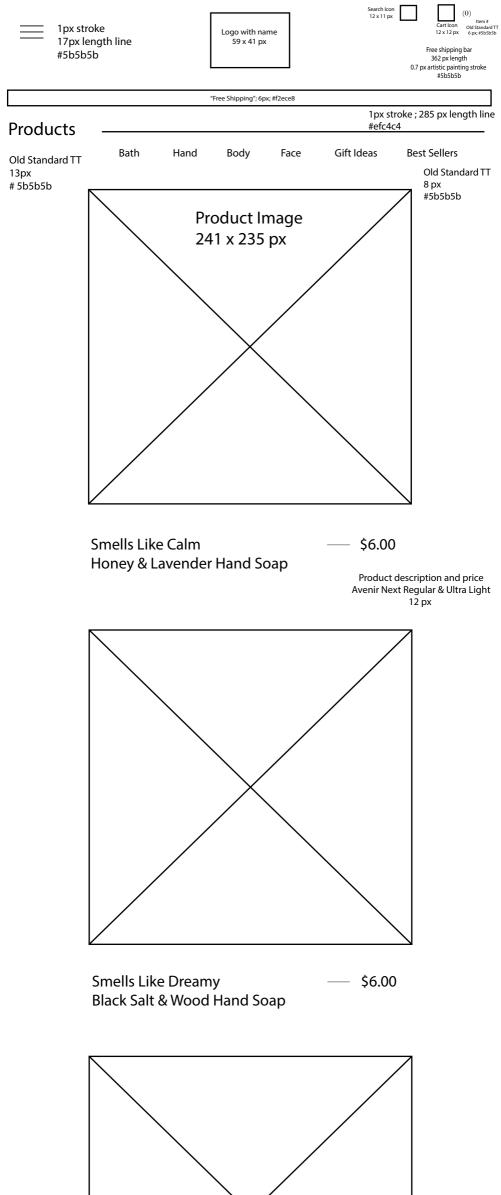


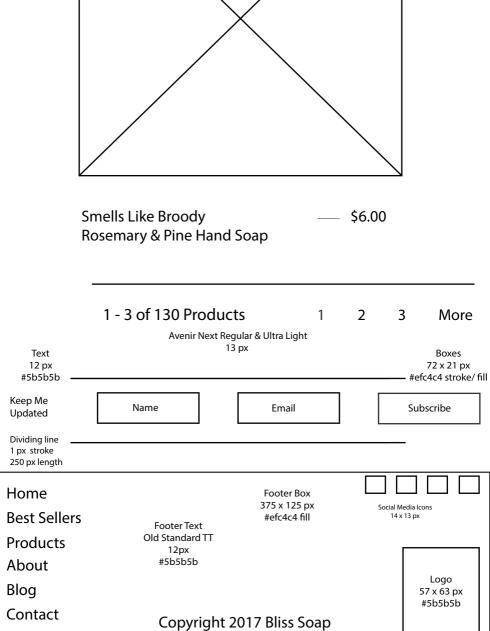


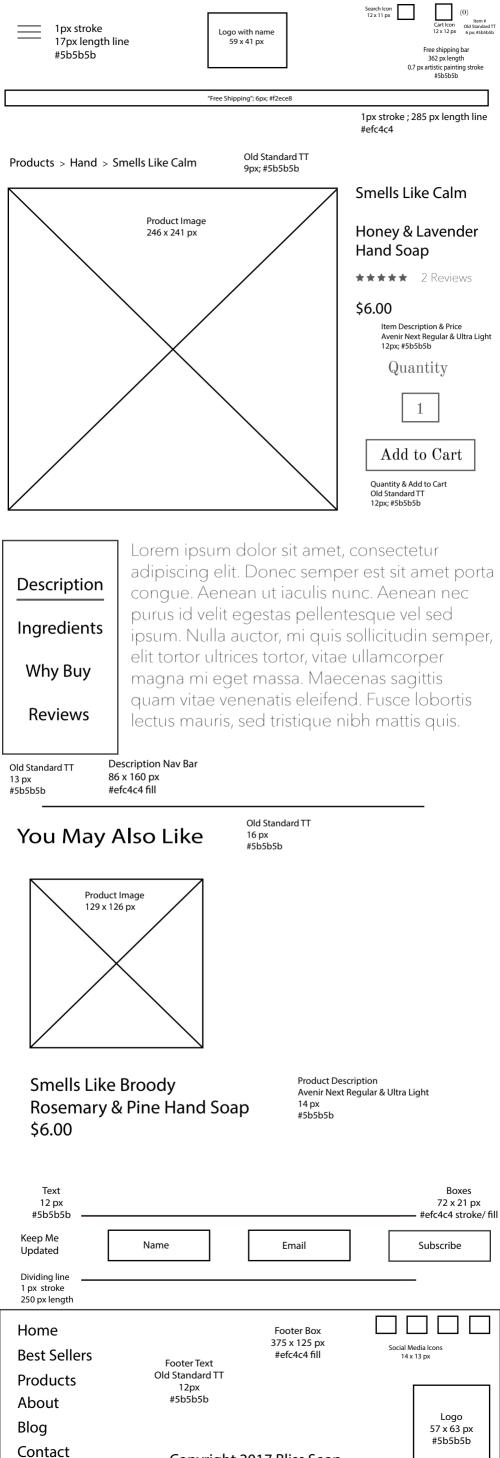












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*bliss* soap

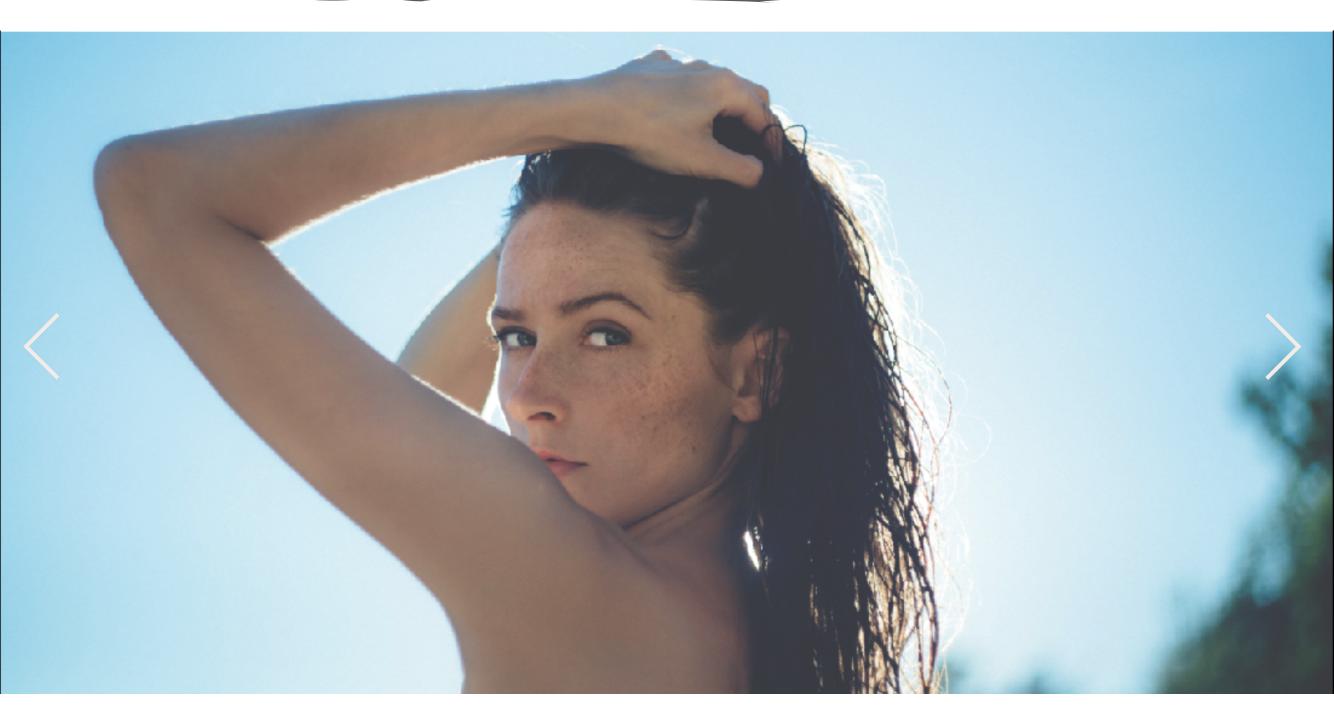


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 Home
 Best Sellers
 Products
 About
 Blog
 Contact

 <td





Best Sellers







---\$6.00

Smells Like Calm – Honey & Lavender Hand Soap



Smells Like Dreamy—\$6.00Black Salt & Wood Hand Soap

Smells Like Broody Rosemary & Pine Hand Soap

# About



We are Bliss, a soap company committed to providing natural and affordable bath & body products to our customers. We are focused on bringing safe, non-toxic and highly effective products to the market because we believe in the power of nature to bring effective results. Our company was founded in 2016 in a family kitchen, and began by selling products at local farmer's markets. We have been growing steadily since and are happy to welcome you to the family!

# Blog



\$6.00



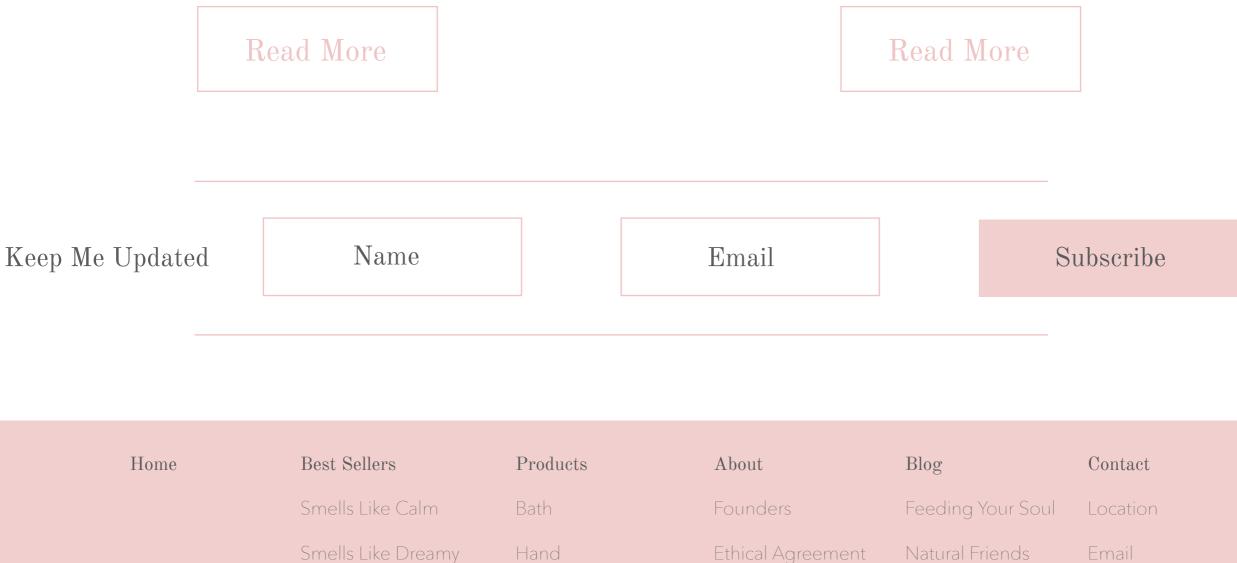


#### Jan. 07/2017

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# Copyright 2017 Bliss Soap

Gift Ideas

Ingredients



Social Media

Soliss soap

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Home	Be	st Sellers	Products	About	Blog	Contact
		— F	ree Shipping —	on orders over \$50	CAN	
Products						
	Bath	Hand	Body	Face	Gift Ideas	Best Sellers



Smells Like Calm—\$6.00Honey & Lavender Hand Soap

Smells Like Dreamy — \$6.00 Black Salt & Wood Hand Soap Smells Like Broody ---\$6.00 Rosemary & Pine Hand Soap

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Smells Like Calm --- \$6.00 Honey & Lavender Hand Soap



Smells Like Dreamy — \$6.00 Black Salt & Wood Hand Soap



Smells Like Broody---\$6.00Rosemary & Pine Hand Soap



Smells Like Calm — Honey & Lavender Hand Soap

\$6.00



Smells Like Dreamy Black Salt & Wood Hand Soap - \$6.00



Smells Like Broody ---\$6.00 Rosemary & Pine Hand Soap

2 3 More

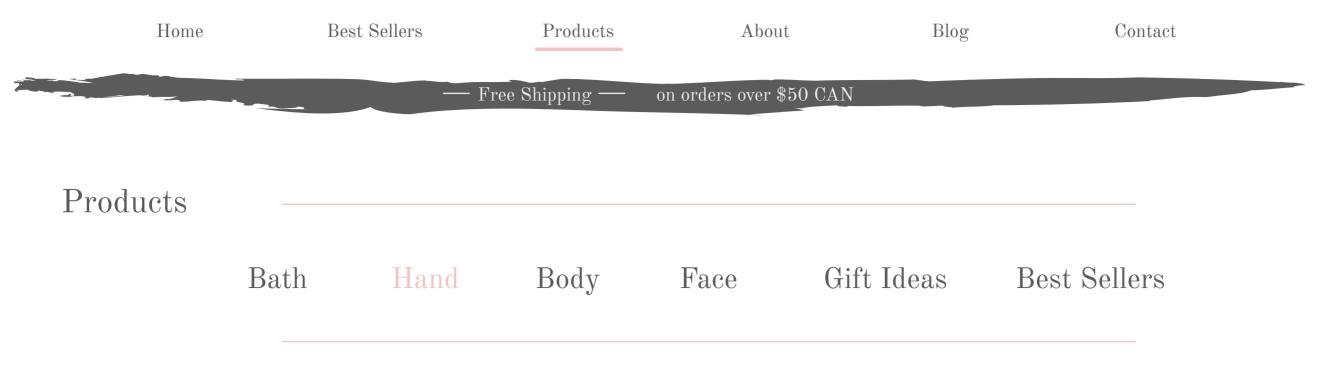
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Home	Best Sellers	Products	About	Blog	Contact
	Smells Like Calm	Bath	Founders	Feeding Your Soul	Location
	Smells Like Dreamy	Hand	Ethical Agreement	Natural Friends	Email
	Smells Like Broody	Body	Ingredients		Phone
		Face			Social Media
		Gift Ideas			
	С	opyright 2017 ]	Bliss Soap	C	) 🛔 🎽

bliss

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Products > Hand > Smells Like Calm



# Smells Like Calm

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(0)

Honey & Lavender Hand Soap

2 Reviews





Add to Cart

Description	Ingredients	Why Buy	Reviews

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# You May Also Like



Smells Like Broody Rosemary & Pine Hand Soap \$6.00



Smells Like Health Rosemary & Pine Hand Soap \$6.00



Smells Like Dreamy Rosemary & Pine Hand Soap \$6.00



Soap

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sign in



Ho	me Best Seller	s Products	About	Blog Contact	-
		— Free Shipping —	on orders over \$50 CAN		
My Ca	art				
Item		Price	Quantity	Total	
	<b>Smells Like Calm</b> Honey & Lavender Hand Soap	\$6.00	2	\$12.00	
	<b>Smells Like Broody</b> Honey & Lavender Hand Soap	\$6.00	1	\$6.00	X
	Smells Like Dreamy	\$6.00	3	\$18.00	



#### Subtotal \$36.00

# Checkout

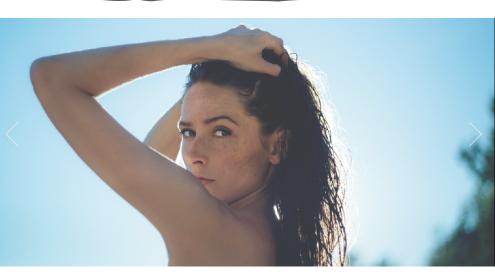
# or continue shopping



llers	Products	About	Blog	Contact	
_ike Calm	Bath	Founders	Feeding Your Soul	Location	
_ike Dreamy	Hand	Ethical Agreement	Natural Friends	Email	
_ike Broody	Body	Ingredients		Phone	
	Face			Social Media	
	Gift Ideas				
Co	ovright 2017 Bl	liss Soap	Õ	<b>* y</b>	P
	Like Calm Like Dreamy Like Broody <b>Co</b> j	Like Dreamy Hand Like Broody Body Face Gift Ideas	Like Dreamy Hand Ethical Agreement Like Broody Body Ingredients Face	Like Dreamy Hand Ethical Agreement Natural Friends Like Broody Body Ingredients Face Gift Ideas	Like Dreamy Hand Ethical Agreement Natural Friends Email   Like Broody Body Ingredients Phone   Face Social Media   Gift Ideas







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## **Best Sellers**



# Smells Like Calm Honey & Lavender Hand Soap

\$6.00



## Smells Like Dreamy Honey & Lavender Body Soap

# \$6.00

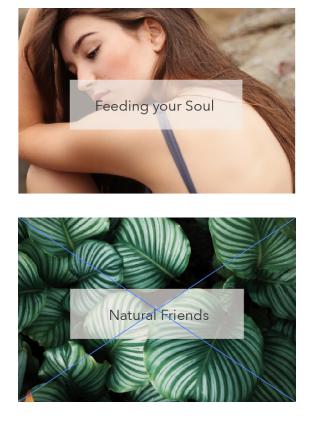
# Explore More

About

"We are committed to providing natural & affordable bath & body products to our customers. We are focused on bringing safe, non-toxic and highly effective products to the market because we believe in the power of nature to bring effective results."

# Learn More

Blog



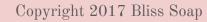
Keep Me Updated	Name	Email		Subscribe		
Home			O	*	y	Р
Best Selle	ers					







Products

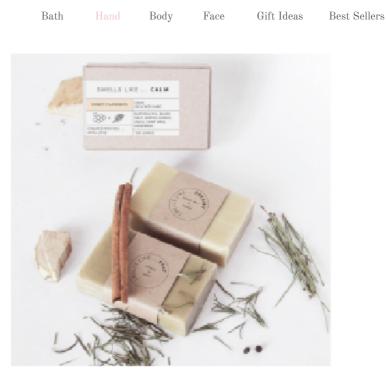








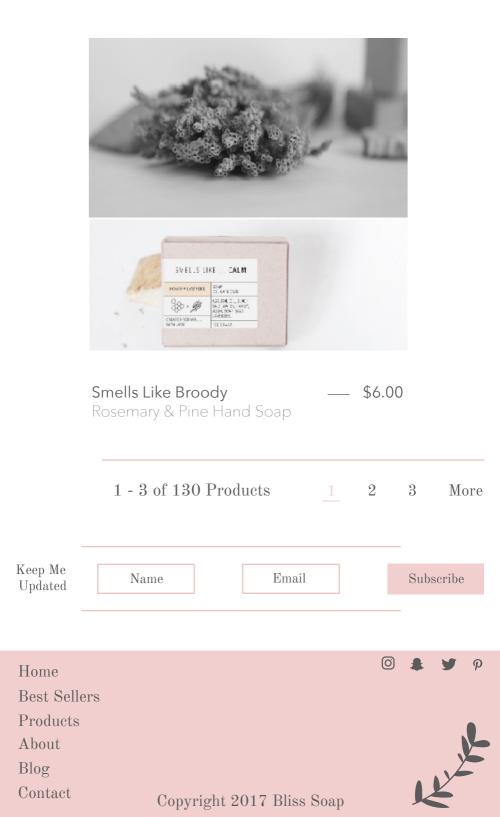
#### Products



Smells Like Calm—\$6.00Honey & Lavender Hand Soap



Smells Like Dreamy—\$6.00Black Salt & Wood Hand Soap







 ${\rm Products} \ > \ {\rm Hand} \ > \ {\rm Smells} \ {\rm Like} \ {\rm Calm}$ 



Description Ingredients Why Buy Reviews Lorem ipsum dolor sit amet, consectetur adipiscing elit. Donec semper est sit amet porta congue. Aenean ut iaculis nunc. Aenean nec purus id velit egestas pellentesque vel sed ipsum. Nulla auctor, mi quis sollicitudin semper, elit tortor ultrices tortor, vitae ullamcorper magna mi eget massa. Maecenas sagittis quam vitae venenatis eleifend. Fusce lobortis lectus mauris, sed tristique nibh mattis quis.

#### You May Also Like



#### Smells Like Broody

Rosemary & Pine Hand Soap **\$6.00** 

Keep Me Updated	Na	me		Email			Subs	scribe	
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Best Selle	ers								
Products									
About								J	
Blog								$\mathbf{\lambda}$	
Contact		Copyrigh	t 2017	Bliss Soap			K	K	





My Cart

<b>Smells Like Calm</b> Honey & Lavender Hand Soap	2	\$12.00
<b>Smells Like Dreamy</b> Honey & Lavender Face Soap	2	\$18.00
<b>Smells Like Broody</b> Honey & Lavender Hand Soap	3	\$18.00

Subtotal

\$36.00

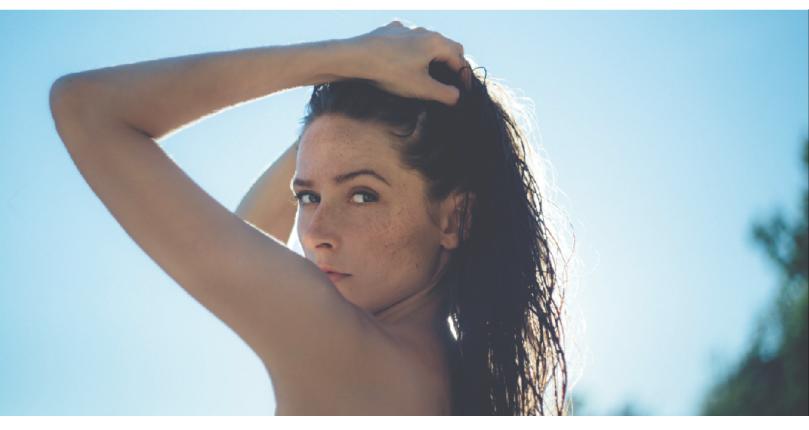
# Checkout

## or continue shopping



# Components

Main Page Images



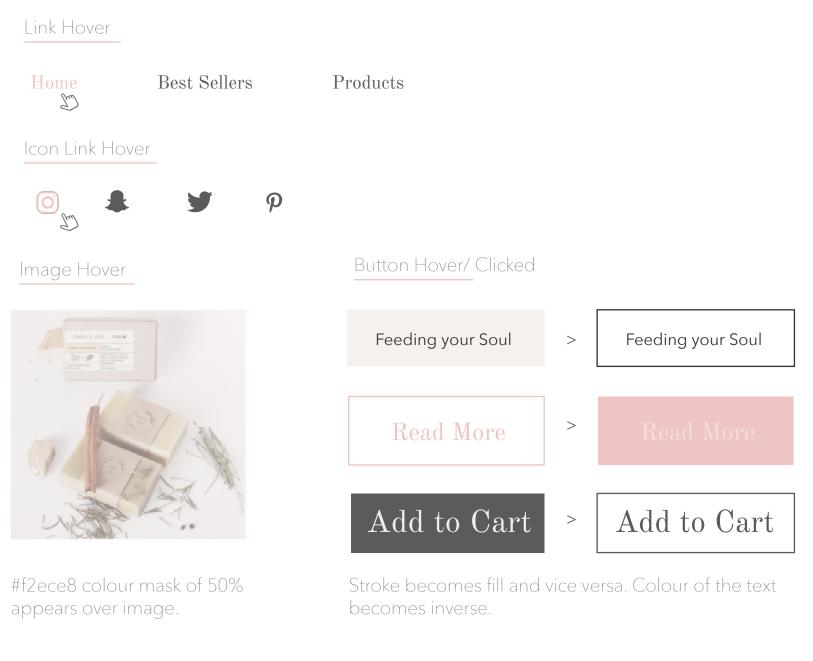


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\* Images rotate through automatically, however arrows on either side can be used to manually click through photos. Pink circles indicate which photo in the series is currently clicked.



Main Nav Bar Links- When Clicked

Home Best Sellers Products

#### Product Page Nav Bar Links- When Clicked

Bath Hand Body

#### Product Information When Clicked

## Description Ingredients

Links become highlighted in #efc4c4, as well as icons when you hover over them.

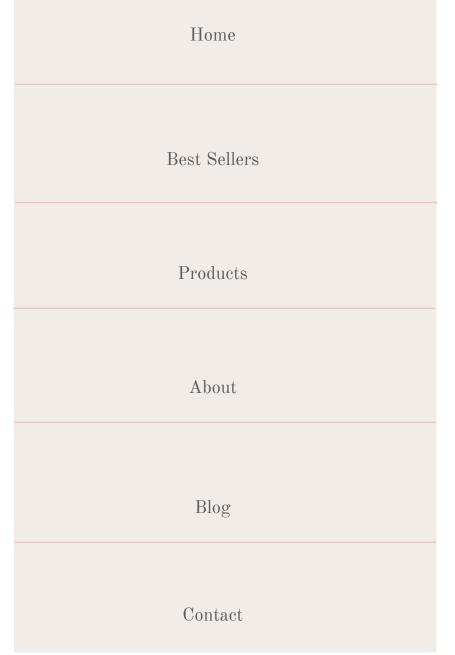
Underlines on clicked webpages appear the same colour as the words (either #efc4c4 or #5b5b5b).

#### Drop Down Menu- Hover

Home	Best Sellers	Products
		Bath
		Hand
		Body
		Face
		Gift Ideas
		Best Sellers
Home	Best Sellers	Products
		Bath
		Hand
		Body
		Face
		Gift Ideas
		Best Sellers
Mobile Layc	out Nav Bar	
- Im	-bliss soap	
	- Free Shipping - on orders o	ver \$50 CAN

## Mobile Layout Nav Bar When Clicked



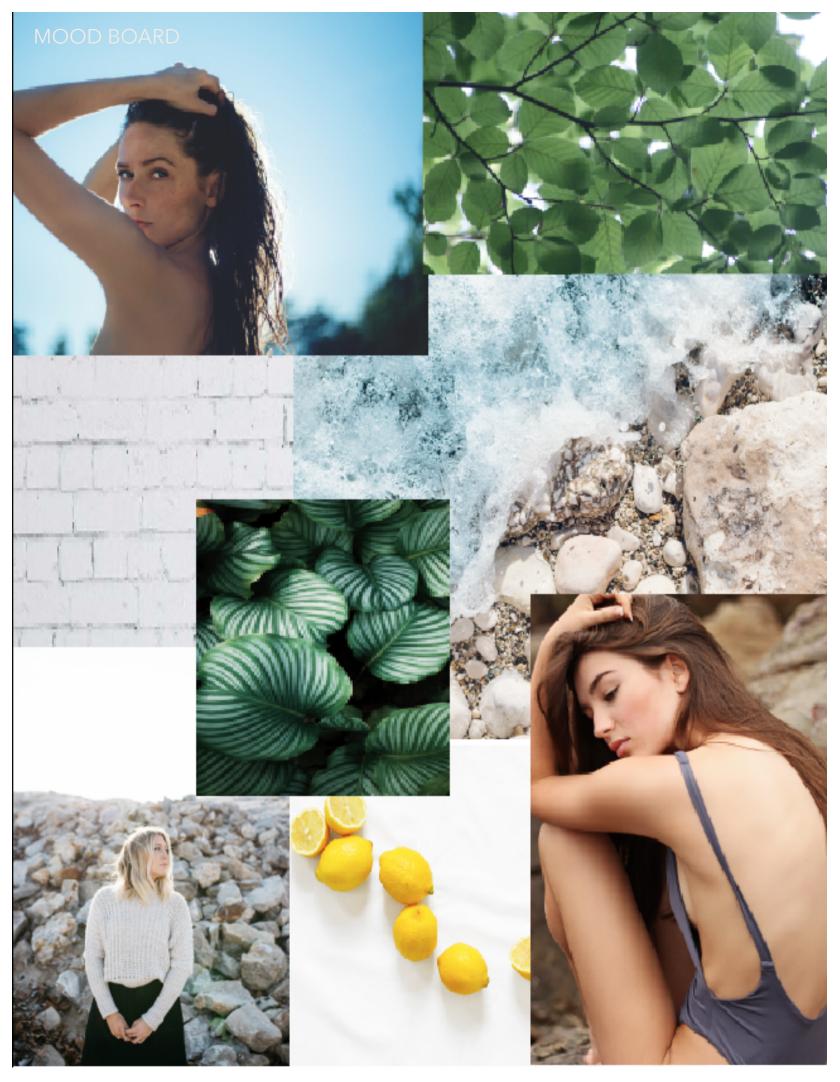


When clicked, this nav bar will fill the entire phone screen.



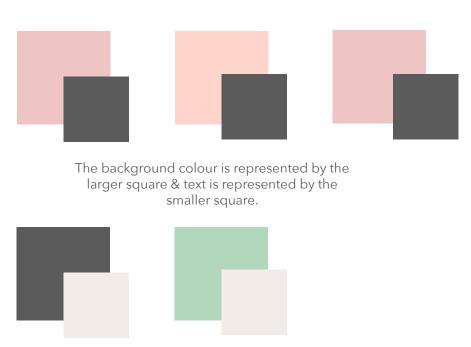


# 



	primary colours -		seconda	ry colours ——
#5b5b5b	#f2ece8	#b3d7bd	#ffd4ca	#efc4c4
90%	90%	90%	90%	90%
80%	80%	80%	80%	80%
70%	70%	70%	70%	70%

## COLOUR COMBINATIONS



It is important to recognize which colours work well with the others. I have provided some appropriate combinations for when the company would like to use a background colour (for example for a business card). It is important to use the colours in ways that the brand and it's name will stand out from the background. The opacity of the background can be reduced if necessary to help the text stand out, (variations are shown above). However reductions should not exceed 70% to ensure vibrancy.



The branch logo is an integral part of the *Bliss* brand. It represents nature, simplicity, and the earth, therefore clearly reflecting the ideals of *Bliss* products. The main logo to be used is the green one (#efc4c4) found above on the far left. This most clearly represents the natural state of leaves and therefore will be most effective at portraying *Bliss's* message. The logo is to be used on the website which will be the main site of traffic for the company. The pink version (#b3d7bd) of the logo is a bright and welcoming design which will be effective in targeting our age group. It should be used on campaigns or social media posts where it is believed to be appropriate. The dark version (#5b5b5b) of the logo stands out more and should be used on packaging so that the brand is easily recognizable. One of the versions of the logo should be used on all company products and campaigns in order to ensure brand consistency.

LOGO & NAME



Pairing the name and logo can be done effectively in order to link the two and show cohesion. This should only be done in the way shown above. The logo should always appear on the left hand side and should line up with the bottom of the line of text. The word soap and *Bliss* should align on the right. This combination of name and text is most effective for package branding.





 $\begin{array}{l} \mathcal{ABCDE}{} \mathcal{G}\mathcal{G}\mathcal{H}\mathcal{J}\mathcal{K}\mathcal{L} \\ \mathcal{M}\mathcal{M}\mathcal{O}\mathcal{P}\mathcal{Q}\mathcal{R}\mathcal{S}\mathcal{S}\mathcal{T}\mathcal{U}\mathcal{V}\mathcal{W} \\ \mathcal{X}\mathcal{Y}\mathcal{Z}\mathcal{A}bcdefghijklmnopq \\ rs \vstuvwxyz \vstarting 123456789 \\ \mathcal{O} ? ? " ! "(\%)[ \#] \{ \oslash \} / \& < - \\ + \div x = > \oslash \oslash \And \mathcal{E}\mathcal{L} \nvdash \And : ; , . * \end{array}$ 

Font Name: Alex Brush

Styles

Regular

Font Style: Regular

- Font Use: This font is used for the company name 'Bliss'. This is essentially it's only purpose as cursive can be difficult to read and is therefore not always effective. When used for the company name it should be used in all lowercase letters.
- Font Size: Dependent on medium; for the website the font should be at a minimum of 70px.

CSS

@import url('https://fonts.googleapis.com/css?family=Alex+Brush'); <link href="https://fonts.googleapis.com/css?family=Alex+Brush" rel="stylesheet"> font-family: 'Alex Brush', cursive; text-transform: lowercase Aa

АВСĆČDĐEFGHIJKLMNOPQRS ŠTUVWXYZŽabcčćdđefghijklmno pqrsštuvwxyzžAБВГҐДЂЕЁЄЖЗ SИІЇЙЈКЛЉМНЊОПРСТЋУЎФ XЦЧЏШЩЪЫЬЭЮЯабвгґдђеёєж зѕиіїйјклљмнњопрстћуўфхцчџшщ ъыьэюяӐÂÊÔOƯăâêôoư12345678 90'?'"!"(%)[#]{@}/&<-+÷×=> ® © \$€£¥¢:;,.\*

Styles

Regular *Regular Italic* **Bold** 

Font Name: Old Standard TT

Font Style: Regular

Font Use: This font is used for the nav bar and other headings on the website. It is a serif font which means it is slightly more decorative than our body copy font, but is easier to read than our display font.

Font Size: Dependent on medium; for the nav bar the font should be around 14px. For other headings the font should be around 25px.

CSS

@import url('https://fonts.googleapis.com/css?family=Old+Standard+TT'); <link href="https://fonts.googleapis.com/css?family=Old+Standard+TT" rel="stylesheet"> font-family: 'Old Standard TT', serif; MAIN FONT





ABCDEFGHIJKL MNOPQRSTUVW XYZabcdefghijkl mnopqrstuvwxyz 1234567890'?'"! "(%)[#]{@}/&<+=\$;:\*

Styl	es
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Ultra Light Ultra Light Italic Regular Italic Medium Medium Italic Demi Bold Demi Bold Italic Bold Bold Italic Heavy Heavy Italic

Font Name: Avenir Next

Font Style: Ultra Light

- Font Use: This font is used for the text 'soap' under the company name on all packaging. It is also used for the body copy on the website. Although the style 'Ultra Light' should be used the majority of the time, 'Regular' can be used in cases where the font should stand out more, such as on packaging.
- Font Size: Dependent on medium; for the website body copy the font should be at approximately 14px. Headings should be 25px.

CSS

font-family: 'Avenir Next', sans-serif;



These are some examples of how the colour combinations could be implemented into a practical design. These are examples of business cards, however the same concepts could be used for product packaging. It is important to note the simplicity of the design which represents one of the main ideals of the company.